

UNITED STATES OF AMERICA  
POSTAL REGULATORY COMMISSION  
WASHINGTON, DC 20268-0001

Before Commissioners:

Ruth Y. Goldway, Chairman;  
Robert G. Taub, Vice Chairman;  
Mark Acton;  
Tony Hammond; and  
Nanci E. Langley

Competitive Product Prices  
International Business Reply Service Competitive  
Contract 3 (MC2011-21)  
Negotiated Service Agreements

Docket No. CP2013-59

NOTICE AND ORDER CONCERNING ADDITIONAL  
INTERNATIONAL BUSINESS REPLY SERVICE  
COMPETITIVE CONTRACT 3 NEGOTIATED SERVICE AGREEMENT

(Issued April 5, 2013)

I. INTRODUCTION

On April 4, 2013, the Postal Service filed a notice pursuant to 39 CFR 3015.5 announcing that it has entered into an additional International Business Reply Service (IBRS) Competitive Contract 3 negotiated service agreement (Agreement).<sup>1</sup> It seeks to have the Agreement included within the existing IBRS Competitive Contract 3 product

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<sup>1</sup> Notice of United States Postal Service Filing of a Functionally Equivalent International Business Reply Service Competitive Contract 3 Negotiated Service Agreement, April 4, 2013 (Notice).

on grounds of functional equivalence to the baseline agreement filed in Docket No. CP2011-59.<sup>2</sup> Notice at 3-5.

## II. CONTENTS OF FILING

*Agreement.* The Postal Service states that the Agreement is with a customer who is entering into its first IBRS agreement. *Id.* at 3.

The Postal Service filed the following material in conjunction with its Notice, along with public (redacted) versions of supporting financial information:

- Attachment 1—a redacted copy of the Agreement;
- Attachment 2—a certified statement required by 39 CFR 3015.5(c)(2);
- Attachment 3—a redacted copy of Governors’ Decision No. 08-24; and
- Attachment 4—an application for non-public treatment of materials filed under seal.

*Functional equivalency.* The Postal Service asserts that the Agreement is functionally equivalent to the baseline agreement filed in Docket No. CP2011-59 because it shares similar cost and market characteristics and meets the criteria in Governors’ Decision No. 08-24 concerning attributable costs. *Id.* at 3-4. The Postal Service further asserts that the functional terms of the Agreement and the baseline agreement are the same and the benefits are comparable. *Id.* at 4. It states that prices offered under the Agreement may differ from other IBRS 3 contracts due to differences in volumes, postage commitments, and pricing at the time of the Agreement’s execution, but asserts that these differences do not alter the functional equivalency of the Agreement and the baseline agreement. *Id.* at 4-5. The Postal Service also identifies differences between the terms of the baseline agreement and this Agreement, but asserts that these differences do not affect the fundamental service being offered or the fundamental structure of the Agreement.<sup>3</sup> *Id.*

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<sup>2</sup> See Docket Nos. MC2011-21 and CP2011-59, Order No. 684, Order Approving International Business Reply Service Competitive Contract 3 Negotiated Service Agreement, February 28, 2011.

<sup>3</sup> Differences include a new sentence in Article 15 and an additional Article 30. *Id.* at 5.

### III. NOTICE OF PROCEEDING

The Commission establishes Docket No. CP2013-59 for consideration of matters raised by the Postal Service's Notice. Interested persons may submit comments on whether the Agreement is consistent with the requirements of 39 CFR 3020 subpart B, 39 CFR 3015.5, and the policies of 39 U.S.C. 3632, 3633, and 3642. Comments are due no later than April 12, 2013. The public portions of this filing can be accessed via the Commission's website, <http://www.prc.gov>. Information on how to obtain access to material filed under seal appears in 39 CFR part 3007.

The Commission appoints Curtis E. Kidd to serve as Public Representative in the captioned proceeding.

### IV. ORDERING PARAGRAPHS

*It is ordered:*

1. The Commission establishes Docket No. CP2013-59 for consideration of the matters raised by the Postal Service's Notice.
2. Comments by interested persons in this proceeding are due no later than April 12, 2013.
3. Pursuant to 39 U.S.C. 505, the Commission appoints Curtis E. Kidd to serve as an officer of the Commission (Public Representative) to represent the interests of the general public in this docket.
4. The Secretary shall arrange for publication of this Order in the *Federal Register*.

By the Commission.

Ruth Ann Abrams  
Acting Secretary